**Attendees:** Dan Maus, Mike Carter, Rich Gross, Jen Arends, Becky Smith, Amy Kimbler

Meeting Called to Order

September Minutes Approved

**Old Business**

* Winter Training Planning
  + Coaches are being lined up
  + Email to all coaches, cc: board - re: general layout of Winter Training
  + Blast Updates
  + Pitching Instructors to meet before Winter Training to learn more about Diamond Kinetics and how to use it more efficiently and all on the same page.
  + Historically the schedule is posted in early November
  + 12 Train and Play, Saturday Night - All 12’s are registered. TC Fastpitch is paying ½ price for the registration fee.
  + Long Lake Dome (P3) is available for us to utilize. 4 batting cages and open space. We will be picked up Wednesdays from 6:30 - 9, and every other Thursday from 6 - 9. Every Other Thursday will be hitting only. Wednesday will be a large group and hitting.
  + Pitching at TCOS on Wednesday, Pitching and Hitting on Thursday. Can start anytime at TCOS.
  + When TCOS expansion is completed we can cut back on Long Lake Dome (P3). This could replace the CMS (Wayzata) dome down the road.
  + Not using Braemar (Edina).
* Financials -

STATEMENT OF ACTIVITY

* + P3 - just under 9K
  + All invoices have been paid
  + All Iowa weekend expenses are in process of being paid
  + Checking Balance - moved 5K into saving/Lexi Scholarship
  + CPA (Ellingson and Ellingson) firm completed the tax return
  + 7 players are behind on payments at this time.
  + We have One full scholarship right now. A few partial scholarships pending.
  + College Players - All but three are registered but they are currently noted playing (They are in college).
  + Full Club Activity - Donation from the Twins
  + Lexi - 2 add’l checks were received from vendors (Yummy Tummy & McCallister; T-shirt sales)
  + Fall coaches payments are being finalized - would like them out before Winter training.
  + Program Director and Player Development - Paid and current
  + Sports Recruit payment will be due later this month

TEAM ACTIVITY

* Revenue has not been distributed yet
* Tournament Registration is being booked/paid
* DenHartog might go to Florida this winter - they are raising funds
* Smith team is fundraising for a possible extra tournament this year (Bachman’s poinsettias)

BUDGET DRAFT (2021-22 budget)

* Based on historical information
* Budged based on the number of players per team
* Teams w/ 11 are still looking to backfill one more player. Goal is 12 players.
* Lexi - Goal: 110 teams. Keep registration fee the same.
* Heggies Fundraiser - will do next year. Helps players lower their individual fees. Nicole Campion headed this fundraiser this year.
* Poinsettia fundraiser - this year is was optional. (Theresa Hill)
* FMSC event
  + Morgan is coordinating
  + Date: Dec. 3rd (84), 7 - 8:45 pm
  + TO DO: Need to get the link out and get players and families to sign up.
  + TO DO: Put on calendar
* Uniforms -
  + No update this month
* Roles on the board
  + Openings were communicated at the all player meeting
  + Family-Focused/Teambuilding coordinator discussed - Morgan
    - This person would work with Jen
    - This individual needs to “do” not just “idea”
    - FMS Children
    - Family Get-togethers
  + Jen - has moved to Member at large taking on special projects
    - Dan Nominate Amy Kimbler for Secretary
    - Seconded by: Mike
    - Motion Carried.
  + Dan would like to shift focus and be more proactive to show programs
    - Support for inclusion and diversity - Everyone is welcome!
    - Recruiting and scholarships
    - What keeps others from coming to our program
    - Need a responsible transition plan
    - Current responsibilities: Sign up for all tournaments, NAFA, USSSA set up, Lexi tournament (will stay involved), try-outs (will stay involved) - pass along some of the ‘after tryout’ responsibilities, Team Manager training,

**New Business**

* Ways to Raise additional funds w/o major work/expense to players/families
* Grants to look into: Met Council & Hennepin County - Becky to look into
* Airline/Hotel donations - the board liked the idea. Jen to look into
* Amazon Smile - For every purchase made through Amazon Smile Vortex would get a % - Amy to look into.
* Mumm fundraiser (Fall)
* Lexi dates - June 10-13, 2022
  + Tournament to be posted mid-November
  + Update Lexi page on the website
  + Mike and Dan to discuss field usage and number of teams
  + Look into Corcoran fields - Mike to look into these fields
* Coaches - Discussion
  + Want to continue to discuss and Mike is in favor to find ways to compensate our coaches to keep good coaches.
  + Mileage - currently .40/mile - the board is aligned on the current reimbursement after 50 miles
  + Per Diem - Currently $15/day. Motion to raise per diem to $25/day. Away tournaments. Jen motioned. Becky Seconded. Motion carried. Effective January 1, 2022.
  + We are competitive with other clubs when it comes to salary but we divide by buckets: Fall, Summer, Winter training. Each team has a coaching budget.
  + Discussion around salaries, expertise, coach education/development, sliding scale on involvement.
  + Confidentiality Policy
* Blast Motion Sensors - Becky
  + We need 34 new sensors
  + $95 per sensor/ $40 subscription - Mike to call and negotiate the price.
  + 1 Coach account per team
  + Players are charged a deposit, $60. Returned if they return their sensor back.
  + Some have broken or lost them.
  + Becky and Rich to sync up on who still has them. Who didn’t pay the deposit who will get/keep the sensor this year?
  + Discussion around how valuable the technology was. Becky let us know this is the way the sport is going. This was our first year and we need to continue to invest in the program.
* Player headshots - move to November. Becky to coordinate.

Motion to adjourn: Amy

Second: Becky

Motion: Carried